



Press Release

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GROUP Business Software and Alliance Technology Group, LLC Announce Strategic North American Agreement

GROUP partners with Alliance Technology to provide the Government Sector with Lotus Modernization Solutions

New York, New York – May 3, 2011: [GROUP Business Software \(GBS\)](#), a leader in cloud technologies and solutions with focus on IBM's Lotus software, and Alliance Technology Group, a leading Systems Integrator and IT Solutions company specializing in IT infrastructure, cloud computing and professional services, today announced that they have signed a strategic reseller agreement.

Under the terms of the agreement, Alliance Technology will be an authorized reseller for [GBS Transformer](#) and [GROUP Live PaaS](#) solutions. Transformer enables companies using Lotus Notes Domino to quickly and efficiently convert their existing Lotus Notes client-based applications to modern browser based Web 2.0 business apps, utilizing IBM XPages. They will now be able to run their applications in the cloud, on mobile devices, integrate with social media platforms and much more. GROUP Live allows Alliance the ability to host Domino applications in their data centers in elastic cloud configurations that utilize advanced integration and provisioning capabilities. Customers can outsource all or part of their application portfolio as well as be provided a private cloud where they can leverage even greater cost saving and self-service options.

"We have a lot of customers who have made large investments in their Lotus Notes and Domino infrastructure", says Michael Ratti, VP Cloud Computing Group for Alliance. "This is a game changer for Lotus Notes customers who can now rapidly modernize their applications and begin to take full advantage of all the new technology platforms available today and into the future. It is a huge win for our customers" added Ratti.

While the reseller agreement will focus on the public sector, Alliance Technology will also be able to support their private sector customers.

"We are thrilled to have such a widely respected company join us", says Stefan Mehlhorn, EVP for GBS. "With Alliance's strong focus on the public sector, GBS will now gain a dominant position within the government marketplace. We also get a company with years of cloud computing experience that can support our customers wanting to take advantage of this great option".

About Group Business Software

Group Business Software is a subsidiary of GBS Enterprises, Inc. (OTCBB:[GBSX](#)), a leader in cloud technology, solutions and services for IBM Lotus software. The company boasts more than 4,000 customers worldwide with more than 4 million users of their products and services. GBS has offices in New York, Boston, Atlanta, Toronto, London, Manchester, Copenhagen, and throughout Germany. Its European headquarters is in Frankfurt, Germany and North American headquarters is located in New York City. For more information please visit www.gbs.com.

About Alliance Technology Group

Alliance Technology Group, LLC is a leading Systems Integrator and IT solutions company with a team of highly skilled practitioners, specializing in IT Infrastructure, Cloud Computing and Professional Services. To our customers in the public and private sectors, we have become the trusted partner to cost-effectively and reliably harness the full potential of the Cloud. Alliance's Converged Infrastructure solutions transform IT technology silos into interoperable shared pools of resources—servers, storage and network connectivity. For more information please visit www.alliance-it.com.

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