

IDC estimates by 2012,  
85% of new software  
will be delivered  
as a service

## SaaS

Hosting

Enablement

Sandbox

Services

## INFRASTRUCTURE

Tier 3+ Data Center

SAS 70 Audited

Top 1% Infrastructure

Independent Power

3 Power Grids

## SECURITY

24 x 7 Monitored

24 x 7 Manned Security

100% Power Uptime

99.999% Internet Uptime

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# ISV Partner Program

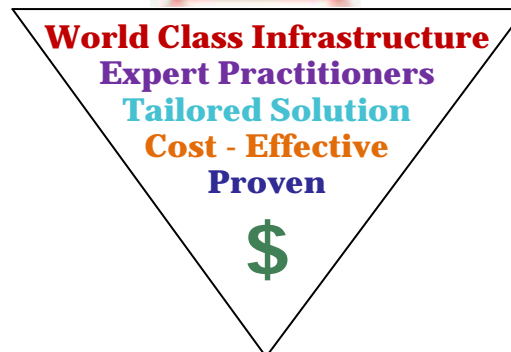
ENABLING ISV'S TO GO SAAS WITH HOSTED INFRASTRUCTURE AS A SERVICE SOLUTIONS

## We know Client Adoption is a Long Term Investment We understand Cash Burn and Runway

Alliance Technology Group's ISV Hosted Computing Practice is among the most comprehensive, reliable, and cost-effective in the industry. Our teams of professionals are experts in delivering enterprise applications as Software as a Service Platforms for our ISV partners.

- ✓ Eliminate the cost of building, configuring and maintaining infrastructure
- ✓ Eliminate long lead times on the procurement of equipment and updates
- ✓ Eliminate the need to deal with breaks, fixes, patches and monitoring
- ✓ Increase your speed, agility and flexibility
- ✓ Focus your expertise and skills on client acquisition
- ✓ Provide a strong user experience without latencies or compromises

## Your Success is predicated upon Acquiring Clients and Building a Recurring Revenue Business



## ISV Partner Program

### MANAGED SERVICES

ISV Infrastructure

Enterprise Email

- Exchange
- Lotus Notes

Business Continuity

- Backup, Recovery
- Disaster Recovery

Desktop Virtualization

Lotus Modernization

Time and Attendance

Storage as a Service



### Alliance provides Strategic Solutions that align with our ISV's Go to Market Strategy

Alliance Technology provides ISV's with a world-class technology infrastructure to support our ISV partners success whether you are an early stage startup or growth stage market leader.

### See How Alliance Stacks Up Against the Others:

- ✓ Over a decade of experience in providing tailored managed services
- ✓ An adjunct to your IT team, providing infrastructure and support
- ✓ Customized solutions that parallel your strategy and growth stage
- ✓ Private, Dedicated Cloud Solutions
- ✓ Carrier Grade Infrastructure, Tier 3+, SAS 70
- ✓ Cost – Effective and Scalable pricing plans
- ✓ Domestic Data Centers – Atlanta, GA & Richmond VA
- ✓ Hot Back-Up Site: Raleigh, NC
- ✓ 10 "Warm" Sites: National Footprint with Global Coverage

**Alliance Technology Group** is a team of highly skilled practitioners and leading provider of managed services, specializing in cloud computing and infrastructure as a service solutions. To our customers in the private and public sectors, we have become the trusted partner to cost-effectively and reliably harness the full potential of the Cloud.

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